Ticog Grass Mat Industry Province of Samar: Municipalities of Basey, Sta. Rita, Marabut

- Access to Market
 - <u>Product Development</u>: New designs were given based on current market trend, for entrepreneurs to execute into prototypes, initially for order taking by exporters and institutional buyers
 - <u>Market Linkaging</u>: Subsidized participation of 3 consolidators in international and national trade fairs to link with big buyers (exporters, department stores)





 Moving On
Building Back Better: Levelling up and Future Directions

Region 8 Souvenirs Industry Development Project Orientation and Action Planning Workshop 23 October 2014 Hotel Lorenza, Tacloban City

Expanding Access to Market

JICA assisted Haiyan survivor-producers in National Trade Fair December 2014



HINIMO (Creation) Brand Development Branding Products for the Export Market; JICA Assisted

- Product Development for handicrafts under Hinimo Branding,
 August 2014
- Soft Launching of Hinimo Products in Manila FAME Trade Fair; October 2014
- Promotion of Hinimo Products in Japan

November 2014





Developing the Region 8 Souvenirs Industry to improve access to the tourism market ; JICA assisted

Souvenirs Industry Cluster Action Planning Oct 23, 2014 Product Development (Cliniquing, Designing) Oct 22 & 24, 2014 Market Linkaging: National Trade Fair Dec 2–7, 2014 Study and Selling Mission to Region 7 March 2015



Developing the Region 8 Souvenirs Industry to improve access to the tourism market ; JICA assisted

Results

- Producers linked with operators of tours, souvenirs outlets
- 22 producers of handicrafts and processed food assisted, 90% women
- 188 designs developed
- 88 products executed into proto types
- US\$590,000 (PhP2.6M) sales generated in National Trade Fair 2014
- 36 jobs generated in 2014



Thank You



for this privilege for us to share our experience and to learn from your own experiences in promoting Women's Entrepreneurship in Local Communities in the Process of Disaster Reconstruction

Thank you, "Salamat", "Arigatou Gozaimasu"

for the support and assistance that Japan and the rest of the international community have extended to the Philippines and Region 8

in our journey to recovery and "building back better

