



#### 15th Women Leaders' Network Workshop 4

### The Tian Mama's Business Program Empowers Rural Women in Taiwan

-The Mama's Specialised Cuisine Strategy to Win-

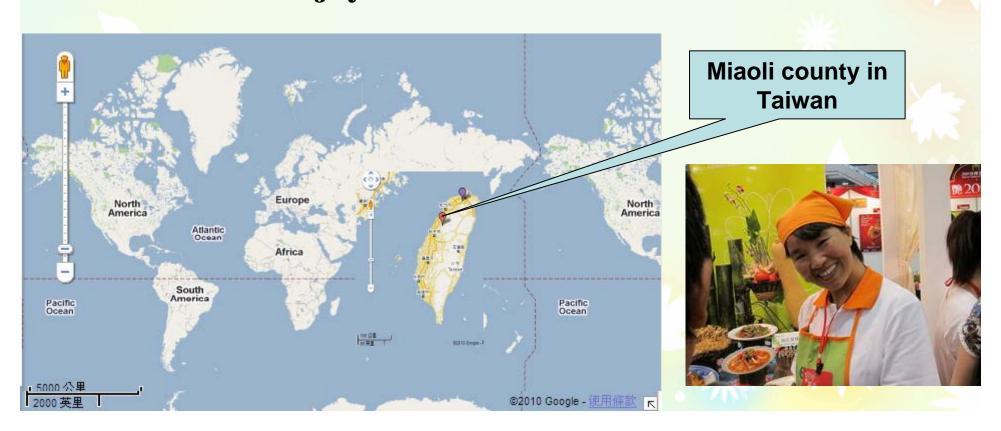
Ms. Tsao, Shao-Hwei

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Executive Yuan, Taiwan, ROC

Ms. Peng, Li-Chen Owner, Tian Mama's MILE HIGH CAFÉ, Taiwan, ROC

- My name is Peng, Li-Chen. I am the owner of 'Tian Mama's MILE HIGH CAFÉ' which is located in Miaoli county in Taiwan.
- Ginger is a popular crop in Taiwan. We use it in with ginger cookies, and related dishes.
- Today, I brought some ginger cookies, everyone is welcome to enjoy them.



#### Outline

- The Programs to Promote Rural Women's Economic and Social Status
- The Case Sharing of 'Tian Mama's MILE HIGH CAFÉ'
- Conclusion

## The Programs to Promote Rural Women's Economic and Social Status (I)

- Rural women play an important role in the countryside. Ex. Farm working, household management, family revenue....
- The government sponsored the Farmers' Association to organize the rural women into home economics clubs.
- The club members receive training courses to shorten their knowledge gap, enhance their working ability and extend their social network....
- So far, there're totally 2,304 home economic clubs, and 49,214 members.
- Some of the clubs have developed 'Tian-Mama's (Country Mother) cuisine' and handicraft business.

logo of Tian-Mama's cuisine



## The Programs to Promote Rural Women's Economic and Social Status ( II )

The feature of Tian-Mama's cuisine

- Using local food materials, with traditional skills to innovate fashion and healthy cuisine. —ie. Low fat, low sugar, low salt and high fiber content.
- So far, there're totally 154 Tian-Mama's cuisine units that have created 1,472 local job opportunities

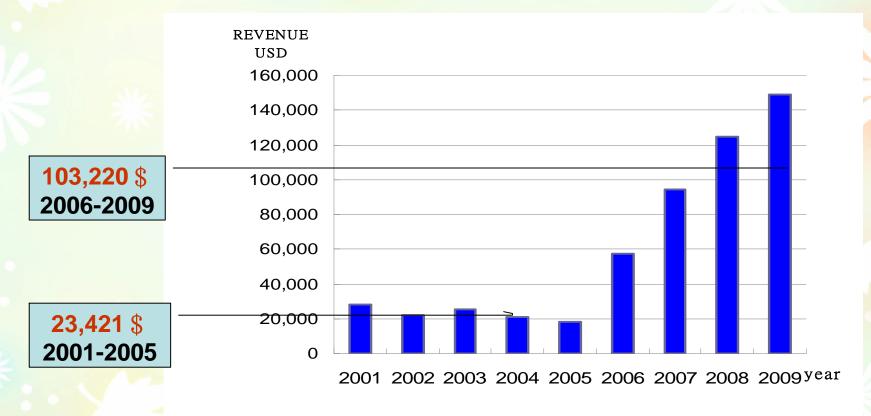
for rural women and earned 71million \$ in the past 10 years.



# The case sharing of 'Tian Mama's MILE HIGH CAFÉ' (I)

- Mrs. Peng and her husband inherited her father's land in 1983.
- At first, they grew fruit to make a living, however they couldn't make enough profit.
- They earned 23,421\$ average per year from their orchard during 2001-2005.
- Since 2004 she joined 'Tian-Mama's cuisine' and took part in related training programs to upgrade the skill of cooking and business management.
- Running 'Tian-Mama's Mile High Café', helped their income increase dramatically to 103,220\$ during 2006-2009. It is 4.4 times of the revenue previously.

# The case sharing of 'Tian Mama's MILE HIGH CAFÉ' ( [] )



 She and her family work very hard in developing new cuisine, in offerring high quality service.



hot pot of ginger chicken



ginger cookies

#### **Conclusion**

### The fruitful results of the Tian Mama's program

- Improving the livelihood of farm families.
- Creating local job opportunities and strengthening the ability of business management, promoting the economic and social status of rural women.







