

Workshop

(5) New Business, Playing a Role of Departure, and its the Future

Developing Professional Firms

Tuesday, September 21, 2010

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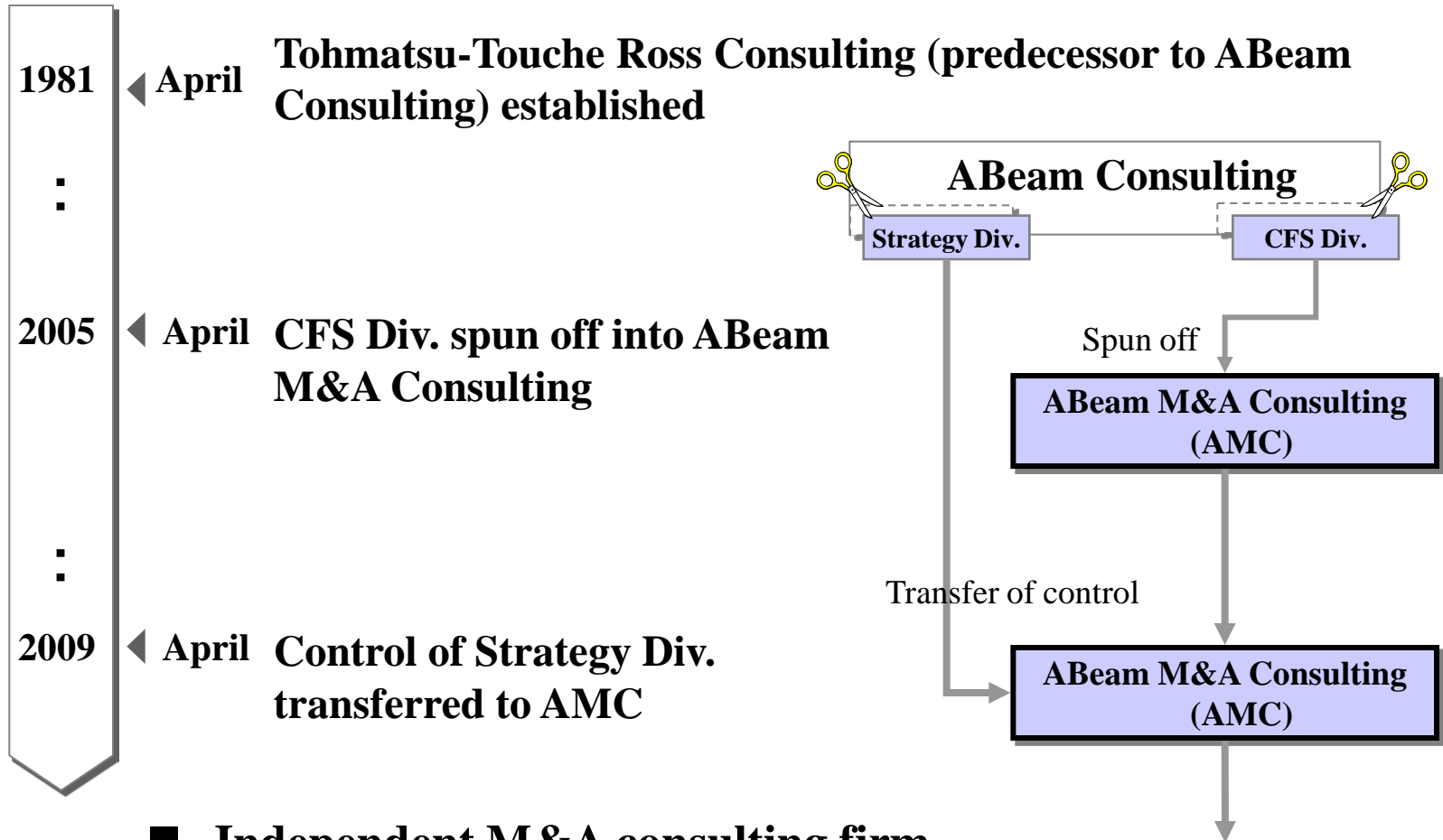


ABeam
M&A Consulting®

History of ABeam M&A Consulting (ABC)



Company History



- Independent M&A consulting firm
- Global firm with roots in Asia

- **In professional firms, skills and expertise are more important than gender, age or nationality.**

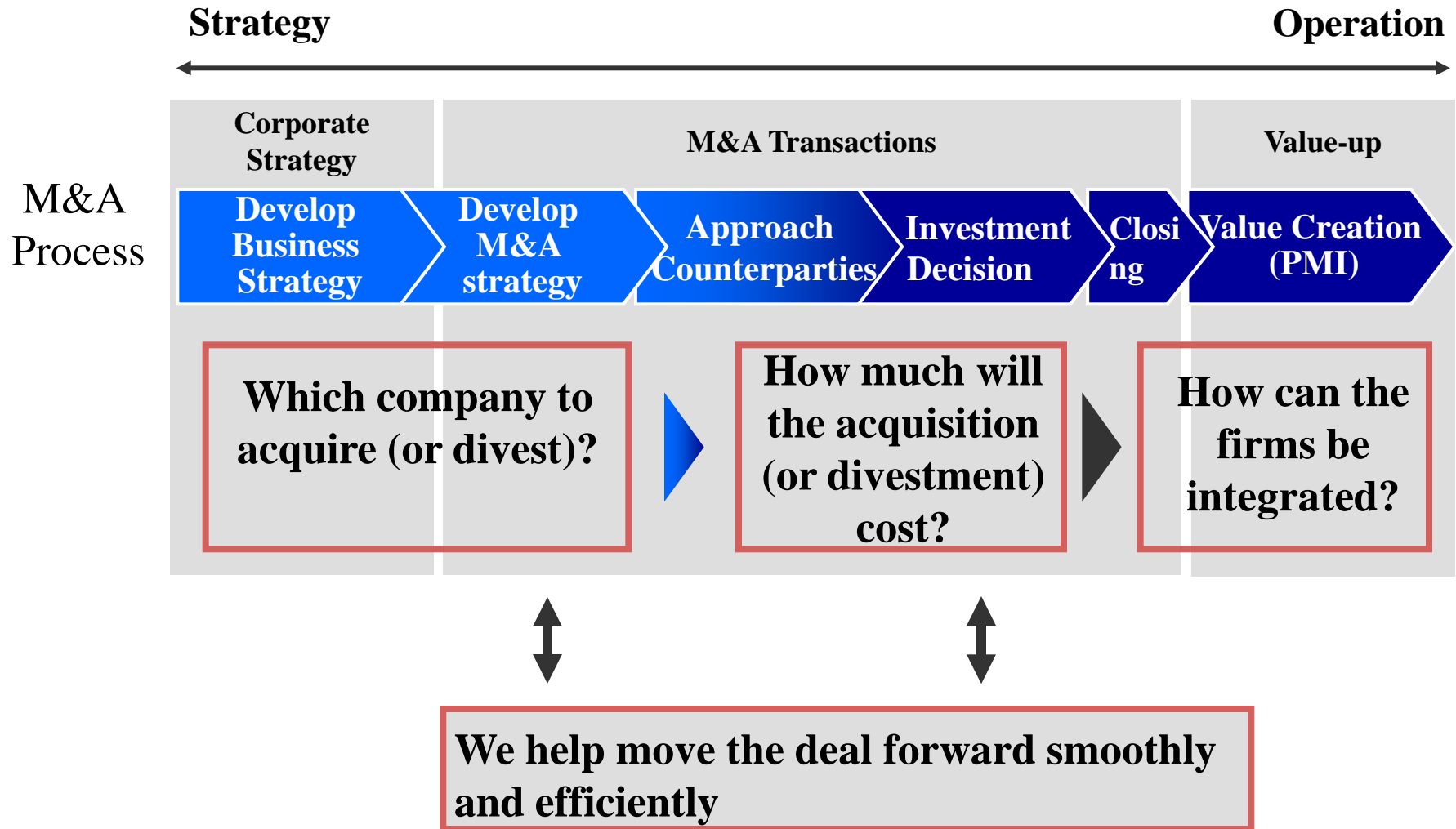
⇒ Gender makes no difference.

- **Professional firms value individuality.**

⇒ Women with diverse values have great potential.

- **Family-type management style important.**

⇒ Women help create a family atmosphere.



■ **Industry Reorganization**

Birth of new sectors as a result of industry reorganization, such as the electric vehicle sector, etc.

■ **Group Reorganization Internally (Concentration in Core Competence)**

Freed from previous restraints, a divested business can aim to achieve new growth opportunities.

Capital realized from the divestment can be used for other investments.

■ **Business Succession**

A new owner with a global vision can turn a local company into a multinational corporation.