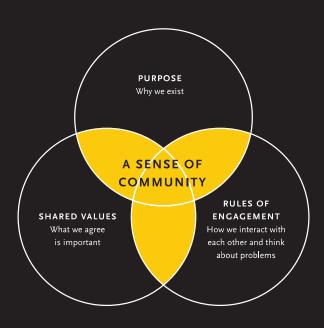
### **GOOGLE'S PHILOSOPHY**

"Never settle for the best."



© 2015, Hill, Brandeau, Truelove, Lineback

#### **COMMUNITY**



#### The Values:

- Bold Ambition
- Collaboration
- Responsibility
- Learning

# The Rules of Engagement:

- Respect
- Trust
- Influence
- See the whole
- Question everything
- Be data-driven

### THE BOTTOM LINE

Innovation leaders see their role not as the visionary…

...but as the creator of a context in which others are willing and able to innovate.

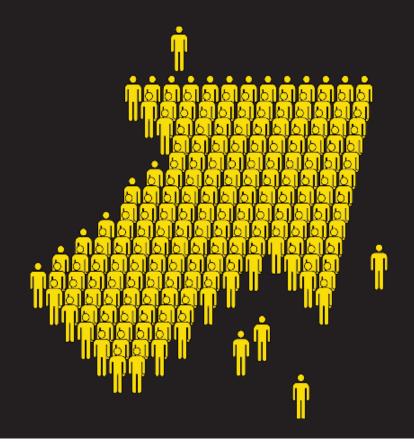
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### **INNOVATION LEADER**



### **WILLING**

Build a community with shared purpose, values, and rules of engagement.



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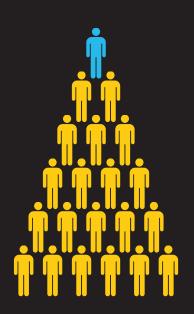
### **YOUNG SPARKS**



## **INNOVATION LEADER**



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### THE AMBITION

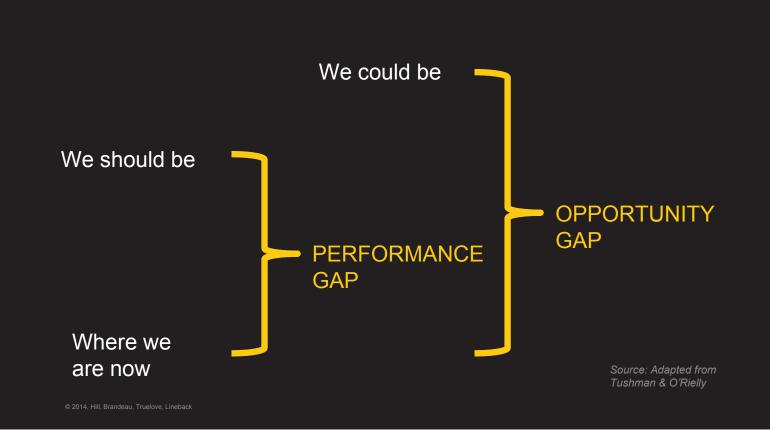
- Value creator
- Game changer

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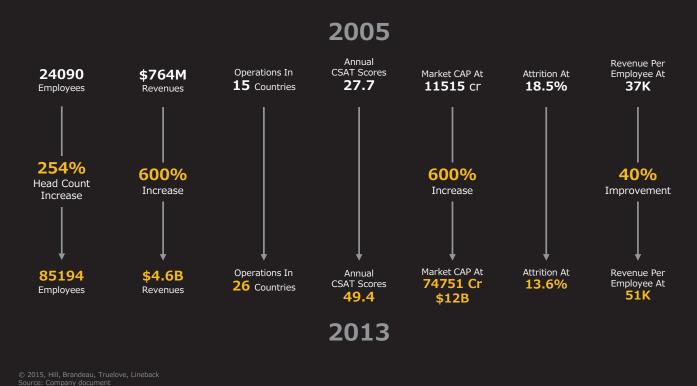
### **IDEAPRENEUR: ANUPAM ANAND**



Anupam's ideas have been well-received by the customer and are expected to generate a comprehensive business impact of \$15 million for the customer in FY13. Moreover, the Universal Installer fetched the customer 758 million unique clicks from across the globe in just one year.



### "EMPLOYEES FIRST" FINANCIAL IMPACT



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